

**Subject:** Fwd: Vendor Stats WE 02.01.19  
**Date:** Fri, 15 Feb 2019 13:15:14 -0500  
**From:** Robert Noonan - QS <robert.noonan@gsa.gov>  
**To:** Jeff Lau - 2Q1 <jeffrey.lau@gsa.gov>, Dena McLaughlin - 3Q <dena.mclaughlin@gsa.gov>, Mary Ruwwe - 6Q <mary.ruwwe@gsa.gov>, Erville Koehler - 4Q <erville.koehler@gsa.gov>  
**Cc:** QS Directors <QSDirectors@gsa.gov>, Herman Goodyear - PAA <herman.goodyear@gsa.gov>, Crystal Philcox - TO <crystal.philcox@gsa.gov>, (b) (6) <(b) (6)@us.ibm.com>  
**Message-ID:** <CAPM8YLbU71nxd=bZicPhaMPNTRQo0-v2Cb-Eo6EaMFYMG5=uw@mail.gmail.com>  
**MD5:** f3c988c0073eee694ed765d41616e823  
**Attachments:** (b) (4)

Good afternoon All,

1. The Top 55 list was refreshed based on current order volume. 10 contractors were dropped, and 10 were added. See Leslie's notes, below, for specifics. Of the 10 contractors that were added, recommend that the Centers follow up with the following three:

(b) (4)	Vendor Portal. 47%
(b) (4)	Vendor Portal. 0%
(b) (4)	0% Note: This contractor is EDI so the EDI team will contact them and inform the contracting officer.

2. Overall performance is steady at 87% for the top 55, and 85% overall. It is worth noting that the Top 55 represent 95% of purchase order lines sent.

Thanks all, Bob

----- Forwarded message -----

**From:** (b) (6) <(b) (6)@us.ibm.com>  
**Date:** Tue, Feb 12, 2019 at 4:08 PM  
**Subject:** Vendor Stats WE 02.01.19  
**To:** Robert Noonan - QD <robert.noonan@gsa.gov>, Keith Rineaman - QSBBB (Google Drive) <keith.rineaman@gsa.gov>, Janet Cordes - QSDG (via Google Docs) <janet.cordes@gsa.gov>, Mark Dunkum <mark.dunkum@gsa.gov>, Beth Folz <beth.folz@gsa.gov>, Rob Cassella <robert.cassella@gsa.gov>, Gee Jeon <gee.jeon@gsa.gov>, Justin Corsetti <justin.corsetti@gsa.gov>, Christopher Popp - QSAC <christopher.popp@gsa.gov>  
**Cc:** (b) (6) <(b) (6)@us.ibm.com>, (b) (6) <(b) (6)@us.ibm.com>, (b) (6) <(b) (6)@us.ibm.com>, Sherell Fuller - QS0FBA-C <sherell.fuller@gsa.gov>

All -

Attached is the new, reswizzled Vendor Stats Report. A few things to point out about this report:

– 10 vendors dropped out of the Top 55: (b) (4)

In the spreadsheet Summary Tab for this week I have left them right under the Top 55 so you can clearly see them.

– 10 vendors were added to the Top 55: (b) (4)

You can quickly tell which ones they are because the historical stats show N/A in pink in the Summary tab.

– For each of the Top 55 the Lead Region and the EFV Indicator have been updated.

– The other big change to the report is that the color schema on the summary tab has been extended down through all vendors so you can quickly see who is lagging for this period.

Specific items of note for this week related to performance:

– The Top 55 accounts for 95% of the orders for December 2018

– Performance holds pretty steady at 85% shipped for all vendors and 87% shipped for the Top 55

– Top 55 Vendors up significantly this week: (b) (4) up 10%; Wright Tool up 8%

- Top 55 Vendors down significantly this week: (b) (4)
- New Top 55 Vendors to watch: (b) (4)

Let me know if you have any questions or concerns about the information.

Thanks!

Leslie

	Lead Region	EFV Indicator	Sum of PO Lines Sent	Sum of Fully Cancelled	Sum of Vendor Ack	Sum of Shipped	Sum of Shipments with Tracking Number	Sum of Shipments with Carrier Name	Sum of Cust Receipt Ack	% of PO Lines with Shipments (12.4 to 1.3 thru 2.1)	% of PO Lines with Shipments (11.27 to 12.27 thru 1.25)
OFFICE DEPOT INC.	Central	(b) (4)									
ARIZONA INDUSTRIES FOR THE BLIND	Central										
J & L AMERICA, INC.	Central										
BLIND INDUSTRIES AND SERVICES OF MARYLAND	Central										
OSC SOLUTIONS, INC.	Central										
L C INDUSTRIES INC.	2										
NATIONAL INDUSTRIES FOR THE BLIND	2										
FEDERAL PRISON INDUSTRIES INC	2										
DOCUMENT IMAGING DIMENSIONS INC.	2										
PACIFIC INK, INC.	2										
ACCESS PRODUCTS, INC	2										
JL DARLING, LLC	2										
MOND MACHINES LLC	2										
CONNECTICUT CONTAINER CORP.	2										
COMPLETE PACKAGING & SHIPPING SUPPLIES INC	2										
MBA OFFICE SUPPLY INC.	2										
SUPPLIES NOW, INC.	2										
CAPRICE ELECTRONICS, INC.	2										
TAPESOUTH INC	2										
WEBER COMPUTER SUPPLY COMPANY	2										
LIGHTHOUSE FOR THE BLIND, INCORPORATED, T	3										
SOLVIX SOLUTIONS LLC	3										
METRO OFFICE SOLUTIONS, INC.	3										
EASTERN CAROLINA VOCATIONAL CENTER, INC.	3										
MIDWEST ENTERPRISES FOR BLIND INC	3										
TRINITY FURNITURE INC	3										
	Lead Region										
MSC INDUSTRIAL DIRECT CO., INC.	6										
WRIGHT TOOL COMPANY	6										
KIPPER TOOL COMPANY	6										
IDSC HOLDINGS LLC	6										
GIGA, INC.	6										
W. W. GRAINGER, INC.	6										
E & R INDUSTRIAL SALES, INC.	6										
KAUFMAN COMPANY, INC.	6										
SUPPLYCORE INC.	6										
AMERICAN KAL ENTERPRISES, INC.	6										
TIMBER EDGE MACHINE INC	6										
FORREST TOOL COMPANY, INC.	6										
NOBLE SALES CO., INC.	7										
WECSYS LLC	7										
RITE-KEM, INC.	7										
CAPP, INC.	7										
PREMIER & COMPANIES, INC.	7										
ATLANTIC DIVING SUPPLY, INC.	7										
MASTER LOCK COMPANY LLC	7										
F & M MICRO PRODUCTS, INC.	7										
OVERSEAS TRADING INC	7										
PUEBLO HOTEL SUPPLY CO.	7										
BARNES SUPPLY COMPANY, INC.	7										
TRANSPARENT OFFICE PRODUCTS, LLC	7										
PRO BUY SOLUTIONS, LLC	7										
MINTON SUPPLY COMPANY	7										
STEINER INDUSTRIAL INC	7										
TRAFFIC AND PARKING CONTROL CO., INC.	7										
GP INTERPRISES INC.	7										

(See attached file: Vendor Stats Monthly View thru 2.1.19 NEW.xlsx)(See attached file: Vendor Compliance Graphs 2.1.19.pptx)



(b) (6) PMP®  
Associate Partner  
IBM Global Business Services  
US Federal Team  
(b) (6) (cell)  
(b) (6) [us.ibm.com](mailto:us.ibm.com)

**Subject:** IBM Voice of The Client Interview Invitation  
**Date:** Mon, 27 Nov 2017 13:15:18 +0000  
**From:** "(b) (6)" <epence@us.ibm.com>  
**To:** crystal.philcox@gsa.gov  
**Cc:** "(b) (6)" <(b) (6)@us.ibm.com>, "(b) (6)" <(b) (6)@us.ibm.com>, "(b) (6)" <(b) (6)@us.ibm.com>, "(b) (6)" <(b) (6)@us.ibm.com>  
**Message-ID:** <OF433A4E56.32D3CC13-ON002581E5.000EED73-002581E5.0048CFE3@notes.na.collabserv.com>  
**MD5:** 9d8f23ecf8d12b1207fc1d8ab9663bf2

Good morning Ms. Philcox,

I would like to introduce you to (b) (6) one of our Executives leading our "Voice of the Client" Program. This is a program which enables us to have an Executive, outside our account team, speak with you about IBM and your program.

This initiative is crucial for IBM to hear from our most important clients to have a good understanding of how both existing and potential clients view IBM in the marketplace. The conversation is also a way for us to further understand what challenges clients are facing and potential disruptions in the marketplace. On a quarterly basis, we aggregate all client data, so that we can make improvements and/or provide additional innovations and thought leadership.

We would like to plan for an hour of your time, at your convenience, for ToniAnn to come meet with you. May I have a few available dates and times that work for you, so that I can schedule this meeting?

Thank you, and we sincerely look forward to speaking with you.

(b) (6)  
Public Service Voice of The Client Program  
Services

(b) (6)  
E-mail: (b) (6)@us.ibm.com

**Subject:** Re: EIS Digital Experience POC for Geographic pricing analysis  
**Date:** Wed, 6 Jun 2018 13:30:28 +0000  
**From:** "(b) (6)" <(b) (6)@us.ibm.com>  
**To:** "Brandon Bonds" <brandon.bonds@gsa.gov>  
**Cc:** "Crystal Philcox - QT3" <crystal.philcox@gsa.gov>, "William Zielinski - QTG" <william.zielinski@gsa.gov>, "(b) (6)" <(b) (6)@us.ibm.com>, "Carlton Shufflebarger - QTD1" <carlton.shufflebarger@gsa.gov>  
**Message-ID:** <OF04794FB6.AE2C56CF-ON002582A4.004A334E-1528291828500@notes.na.collabserv.com>  
**MD5:** 95447d1cf8905faea5facd87a3a93e7f

Brandon, I will be coordinating the IBM team calendars. If you can give me several dates that will work for GSA that would be the best way to start. We will come to 1800 F and we would need 45 to an hour.

Thank you,

(b) (4)

(b) (4)

703-608-1827

IBM US Federal

On Jun 6, 2018, at 7:19 AM, Brandon Bonds <[brandon.bonds@gsa.gov](mailto:brandon.bonds@gsa.gov)> wrote:

(b) (4)

Good morning do you have a scheduler I can contact, I would love to get this on the books for you ASAP.

Thank you in advance,

## **Brandon D. Bonds**

*Program Analyst*

*Information Technology Category (ITC)*

*Federal Acquisition Service*

*General Services Administration*

[Brandon.Bonds@gsa.gov](mailto:Brandon.Bonds@gsa.gov)

Phone: 202-710-9148

On Tue, Jun 5, 2018 at 6:17 PM, Crystal Philcox - QT3 <[crystal.philcox@gsa.gov](mailto:crystal.philcox@gsa.gov)> wrote:

Hi Carolyn, sounds interesting. It'll probably be a few weeks out, but Brandon can help with the scheduling. I'd like to have Carlton Shufflebarger attend as well.

On Tue, Jun 5, 2018 at 5:55 PM, (b) (6) <(b) (6)@us.ibm.com> wrote:

Bill and Crystal,

Hi I am the IBM Client Executive that covers GSA. A small business that supports your EIS program has put together a POC using EIS pricing data and IBM's Data Science Platform. The POC allows the users to visually compare EIS rates via visual map. The partner has said that presenting the data in this way would save GSA and your agency clients a significant amount of time. I told Mary Davie about it and she suggested that the two of you would be interested in seeing a demonstration of this capability. We could show this to you in person or over an online meeting. Let me know if you are interested and who I should work with to schedule this on your calendars.

Thank you,

(b) (4)

(b) (4)  
IBM US Federal Client Executive  
GSA  
(b) (6) [us.ibm.com](mailto:us.ibm.com)  
703-608-1827

--

[Crystal Philcox](#) | Phone: [202.706.2731](tel:202.706.2731)

Deputy Assistant Commissioner for Category Management

[Office of Information Technology Category \(ITC\)](#)

[Federal Acquisition Service \(FAS\)](#)

**Subject:** Invitation: EIS Digital Experience POC @ Wed Jun 27, 2018 11am - 12pm (EDT)  
(crystal.philcox@gsa.gov)  
**Date:** Thu, 07 Jun 2018 17:11:33 +0000  
**From:** William Zielinski - QT1 <william.zielinski@gsa.gov>  
**To:** crystal.philcox@gsa.gov, (b) (6) us.ibm.com, carlton.shufflebarger@gsa.gov,  
(b) (6) us.ibm.com, (b) (6) cnc01.com, (b) (6) cnc01.com  
**Cc:** kathy.atkinson@gsa.gov, margaret.podgwaite@gsa.gov  
**Message-ID:** <000000000000061e45056e1060c5@google.com>  
**MD5:** 7d4c4c783621eb567d47c76c7df194d9  
**Attachments:** invite.ics

[more details »](#)

**EIS Digital Experience POC**

When	Wed Jun 27, 2018 11am – 12pm Eastern Time	
Where	Room 6001A ( <a href="#">map</a> )	
Calendar	crystal.philcox@gsa.gov	
Who	OMDOX	william.zielinski@gsa.gov V - organizer
	OMDOX	brandon.bonds@gsa.gov - creator
	OMDOX	(b) (6) us.ibm.com
	OMDOX	carlton.shufflebarger@g sa.gov
	OMDOX	(b) (6) us.ibm. com
	OMDOX	(b) (6) cnc01.com
	OMDOX	(b) (6) cnc01.com
	OMDOX	crystal.philcox@gsa.gov
	OMDOX	kathy.atkinson@gsa.gov - optional
	OMDOX	margaret.podgwaite@gs a.gov - optional

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account crystal.philcox@gsa.gov because you are subscribed for invitations on calendar crystal.philcox@gsa.gov.

To stop receiving these emails, please log in to <https://www.google.com/calendar> and change your notification settings for this calendar.

Forwarding this invitation could allow any recipient to modify your RSP response. [Learn More.](#)

**Subject:** Updated invitation: Tentative Reschedule: Briefing on IBM Watson for Data An... @ Wed Jul 18, 2018 9am - 10am (EDT) (crystal.philcox@gsa.gov)  
**Date:** Fri, 22 Jun 2018 18:12:30 +0000  
**From:** Suzanne Winnard - M1V <suzanne.winnard@gsa.gov>  
**To:** crystal.philcox@gsa.gov, william.spencer@gsa.gov, nicholas.west@gsa.gov, jeffrey.koses@gsa.gov, daniel.briest@gsa.gov, laura.stanton@gsa.gov, jamey.collins@gsa.gov, kay.ely@gsa.gov, virginia.huth@gsa.gov, william.zielinski@gsa.gov, (b) (6) us.ibm.com, vladlen.zvenyach@gsa.gov  
**Cc:** pamela.roller@gsa.gov, larhonda.erby@gsa.gov, joshua.dajani@gsa.gov  
**Message-ID:** <000000000000a02a72056f3ef98a@google.com>  
**MD5:** aacba8b341ff9292eab3f3bf9d323454  
**Attachments:** invite.ics

**This event has been changed.**

[more details »](#)

**Changed:** Tentative Reschedule: Briefing on IBM Watson for Data Analytics

**Changed:**  
This meeting needed to be rescheduled. If (b) (6) of IBM can meet on 7/18 at 9:00, then the invitation will be finalized.

Kunal,  
Please call Suzanne Winnard at (202) 510-0577 when you arrive at GSA Headquarters,for an escort to the conferenceroom.

From Virginia Huth's email message:

"Dear colleagues,  
Acontactat IBM has reachedout with an invitation to brief GSA on the capabilities of IBM Watson for dataanalytics throughartificial intelligence. We are thinking of applications to BIC/SUM, Category Management,our Dashboard. MV is interested.  
I understandsome of you may alreadyhave had a briefing on this, but I thoughtI would include you just in case you want anotherbite.  
Please let me and Suzanne know if you are interested,and thenSuzanne Winnard will look into scheduling this."

*When* **Changed:** Wed Jul 18, 2018 9am – 10am Eastern Time

*Where* GSA Headquarters, 1800 F St., NW, Washington, DC, Room 2232 and Call in:

(b) (6)

*Calendar* crystal.philcox@gsa.gov

<i>Who</i>	OVDOX	jeffrey.koses@gsa.gov - organizer
	OVDOX	suzanne.winnard@gsa.g OV - creator
	OVDOX	william.spencer@gsa.go v
	OVDOX	crystal.philcox@gsa.gov
	OVDOX	nicholas.west@gsa.gov
	OVDOX	daniel.briest@gsa.gov
	OVDOX	laura.stanton@gsa.gov
	OVDOX	jamey.collins@gsa.gov
	OVDOX	kay.ely@gsa.gov



**Subject:** You're Invited! Learn how Oracle customers are taking back their IT and saving millions  
**Date:** Wed, 20 Jun 2018 13:43:23 +0000  
**From:** "(b) (6)" <(b) (6)@ibm.com>  
**To:** "(b) (6)" <(b) (6)@ibm.com>  
**Message-ID:** <OF706EB5CC.9C76A2A9-ON002582B2.004B28BC-002582B2.004B6225@notes.na.collabserv.com>  
**MD5:** 15697e5ee7d2b0913d6e15a9e88507d0  
**Attachments:** DC\_Invite.pdf



Hello,

Join IBM for an exclusive event to hear Mr. Craig Guarente, CEO and Founder of Palisade Compliance and a 15 year former VP of Oracle's Contracts and Compliance group, discuss how his firm has helped over 300 Oracle customers break-free from overly restrictive software support agreements.

**Agenda Highlights**

- | Discuss how customers can take back control of their IT and avoid Oracle's vendor lock-in, complex contracts and confusing policies
- | Learn how to turn a \$1M annual spend with Oracle into a \$5M savings with IBM Db2, and see what customers are doing worldwide
- | Learn how to consolidate Oracle cores by up to 20:1 with IBM's LinuxONE
- | Learn about GSA's government wide enterprise agreement for database solutions

*Thursday, June 28<sup>th</sup>, 2018  
9:00am – 1:00pm  
Center for Cognitive Government "The Forum" conference room  
600 14th Street NW, Washington, DC 20005*

[Register Now](#)

*\*Breakfast and lunch provided*

Please feel free to reach out should you have any questions.

Best,

(b) (6)  
IBM Federal Analytics  
(206) 271-4549  
(b) (6)@ibm.com

(b) (6)  
Business Analytics Platform, Federal

**Mobile:** (b) (6)  
**E-mail:** (b) (6)@ibm.com



**Subject:** RE: EIS Digital Experience POC  
**Date:** Fri, 29 Jun 2018 13:57:20 +0000  
**From:** (b) (6) <(b) (6)@cnc01.com>  
**To:** "carlton.shufflebarger@gsa.gov" <carlton.shufflebarger@gsa.gov>,  
"crystal.philcox@gsa.gov" <crystal.philcox@gsa.gov>  
**Cc:** "(b) (6) (CNC)" <(b) (6)@cnc01.com>, "kathy.atkinson@gsa.gov"  
<kathy.atkinson@gsa.gov>, "margaret.podgwaite@gsa.gov"  
<margaret.podgwaite@gsa.gov>, "william.zielinski@gsa.gov"  
<william.zielinski@gsa.gov>, (b) (6) <(b) (6)@us.ibm.com>, (b) (6)  
<(b) (6)@us.ibm.com>  
**Message-ID:** <DM5PR08MB353051270FD0D947A21C91F9A54E0@DM5PR08MB3530.namprd08.prod.outlook.com>  
**MD5:** fc82efdec9c4ad60d3d750bb4b48c84b

Hi Crystal and Carlton,

Thank you again for the conversation.

Hopefully we have established the basis of a shared vocabulary that will allow us to continue the conversation so that we can collectively see the opportunities that the platform and approach we demonstrated present.

Thanks and regards,

(b) (6)

(b) (6)

CTO/SVP

Converge Networks Corporation [CNC]

[www.CNC365.net](http://www.CNC365.net)

240.793.2563

(b) (6)@cnc01.com

**From:** (b) (6) [mailto:(b) (6)@us.ibm.com]

**Sent:** Tuesday, June 28, 2018

**To:** (b) (6)

**Cc:** (b) (6) [CNC]; carlton.shufflebarger@gsa.gov; crystal.philcox@gsa.gov; (b) (6) rmann (CNC); kathy.atkinson@gsa.gov; margaret.podgwaite@gsa.gov; william.zielinski@gsa.gov

**Subject:** Re: EIS Digital Experience POC

Crystal and Carlton,

Thank you again for making the time to meet with us. Let us know if you would like anyone else to see this POC.

We hope you found it valuable.

Best,

(b) (6)

(b) (6)

IBM U.S. Federal Client Executive

GSA

(b) (6)@us.ibm.com

703-608-1827

**From:** (b) (6) Bethesda/IBM

**To:** carlton.shufflebarger@gsa.gov, crystal.philcox@gsa.gov

**Cc:** william.zielinski@gsa.gov, margaret.podgwaite@gsa.gov, kathy.atkinson@gsa.gov, (b) (6)@cnc01.com, (b) (6) Bethesda/IBM@Lotus,

(b) (6)@cnc01.com

**Date:** 06/28/2018 05:16 PM

**Subject:** Re: EIS Digital Experience POC

Hi Crystal, Carlton,


Great to meet you both yesterday and discuss the IBM Data Science Experience in context of the EIS Data. Below are a few notes I made to follow-up on. Please let us know if you have any questions or if we could be of any help

PPT Deck Attached (including demonstration screenshot)  
IBM Digital Technical Engagement - Guided 'test-drive' for Data Science Experience and other solutions:  
<https://ibm-dte.mybluemix.net/>

TAAS Contract #: GS-10F-0292V  
Task Order #: GSQ0015NS3000  
Expiration: 9/30/19  
Contract Ceiling: \$73.5M  
Remaining Funding: \$35.3M

(b) (6)

Analytics Brand Representative  
Federal Division



6710 Rockledge Dr  
Bethesda, MD 20817-1827  
United States

## EIS Digital Experience POC

Comments from [william.zielinski@gsa.gov](mailto:william.zielinski@gsa.gov):

**FYI:**

Please do not edit this section of the description.

[attachment "GSA DSX 6.27.18.pdf" deleted by (b) (6) Bethesda/IBM]

**Subject:** Updated invitation: Briefing on IBM Watson for Data Analytics @ Wed Jul 18, 2018 9am - 10am (EDT) (crystal.philcox@gsa.gov)  
**Date:** Mon, 09 Jul 2018 14:26:07 +0000  
**From:** Suzanne Winnard - M1V <suzanne.winnard@gsa.gov>  
**To:** crystal.philcox@gsa.gov, (b) (6) us.ibm.com, kay.ely@gsa.gov, daniel.briest@gsa.gov, vladlen.zvenyach@gsa.gov, william.zielinski@gsa.gov, william.spencer@gsa.gov, jamey.collins@gsa.gov, virginia.huth@gsa.gov, jeffrey.koses@gsa.gov  
**Cc:** larhonda.erby@gsa.gov, pamela.roller@gsa.gov  
**Message-ID:** <0000000000005bca43057091cb75@google.com>  
**MD5:** 6eef1a96af8a629008bc236df596eb1d  
**Attachments:** invite.ics

This event has been changed.

[more details »](#)

**Changed:** Briefing on IBM Watson for Data Analytics

**Changed:**  
Kunal,  
Please call Suzanne Winnard at (202) 510-0577 when you arrive at GSA Headquarters, for an escort to the conference room.  
From Virginia Huth's email message:  
"Dear colleagues,  
Acontact at IBM has reachedout with an invitation to brief CSA on the capabilities of IBM Watson for dataanalytics throughartificial intelligence. We are thinking of applications to BC/SUM, Category Management,our Dashboard. MV is interested.  
I understandsome of you may already have had a briefing on this, but I thought I would include you just in case you want anotherbite.  
Please let me and Suzanne know if you are interested,and thenSuzanne Winnard will look into scheduling this."

When	Wed Jul 18, 2018 9am – 10am Eastern Time	
Where	<b>Changed:</b> GSA Headquarters, 1800 F St., NW, Washington, DC, Room 4232 and Call in: (b) (6)	
Calendar	crystal.philcox@gsa.gov	
Who	OVDOX	jeffrey.koses@gsa.gov - organizer
	OVDOX	suzanne.winnard@gsa.g OV - creator
	OVDOX	crystal.philcox@gsa.gov
	OVDOX	laura.stanton@gsa.gov
	OVDOX	(b) (6) us.ibm.com
	OVDOX	kay.ely@gsa.gov
	OVDOX	daniel.briest@gsa.gov
	OVDOX	vladlen.zvenyach@gsa.g ov
	OVDOX	william.zielinski@gsa.go v
	OVDOX	william.spencer@gsa.go v
	OVDOX	jamey.collins@gsa.gov

	OMDOX	virginia.huth@gsa.gov
	OMDOX	nicholas.west@gsa.gov
	OMDOX	larhonda.erby@gsa.gov - optional
	OMDOX	joshua.dajani@gsa.gov - optional
	OMDOX	pamela.roller@gsa.gov - optional
Going? <a href="#">Yes</a> - <a href="#">Maybe</a> - <a href="#">No</a> <a href="#">more options »</a>		

Invitation from [Google Calendar](#)  
You are receiving this email at the account crystal.philcox@gsa.gov because you are subscribed for update invitations on calendar crystal.philcox@gsa.gov.  
To stop receiving these emails, please log in to <https://www.google.com/calendar> and change your notification settings for this calendar.  
Forwarding this invitation could allow any recipient to modify your RSP response. [Learn More](#).

**Subject:** Updated invitation: GSA Alliant GWAC Request for Assistance Regarding Cloud C... @  
Wed Jan 17, 2018 1pm - 2pm (crystal.philcox@gsa.gov)  
**Date:** Wed, 17 Jan 2018 17:02:06 +0000  
**From:** Casey Kelley - QT3GCA <casey.kelley@gsa.gov>  
**To:** crystal.philcox@gsa.gov, (b) (6)@s.ibm.com, (b) (6)@saic.com,  
jewell.anderson@gsa.gov, omar.saeb@gsa.gov, David Peters - QTCBA  
<david.peters@gsa.gov>, (b) (6)@asrcfederal.com, (b) (6)@hpe.com,  
paul.martin@gsa.gov, keith.nakasone@gsa.gov, jason.schmitt@gsa.gov,  
john.cavadias@gsa.gov, tiffany.worthington@gsa.gov, jennifer.jeans@gsa.gov,  
(b) (6)@caci.com, (b) (6)@gdit.com, paul.bowen@gsa.gov,  
(b) (6)@unisys.com, (b) (6)@ngc.com, (b) (6)@bah.com,  
william.zielinski@gsa.gov, erville.koehler@gsa.gov, chris.hamm@gsa.gov,  
(b) (6)@smartronix.com, (b) (6)@leidos.com  
**Message-ID:** <089e0832c9b0a262830562fbcee9@google.com>  
**MD5:** 6d2487f9ba8733fe039b09a169d1e33d  
**Attachments:** invite.ics

This event has been changed.

[more details »](#)

### **GSA Alliant GWAC Request for Assistance Regarding Cloud Computing**

**Changed:** Audio Conference Details:

Participant Code: 9(b) (6)

Conference Number(s):

(b) (6)

Attached is a Word document describing an initiative that the GSA Alliant GWAC Program is exploring to assist Federal agencies meet some of their immediate Federal IT Modernization requirements as it relates to options in migrating to the cloud quickly and easily.

Both Kay Ely, GSA EAS IIC Assistant Commissioner (A/C) and Erv Koehler, GSA A/C support this initiative.

Feel free to call me if you have any questions prior to that meeting.

(b) (6)

P.S.

Update:

For everyone's awareness, one of the Alliant SG initiatives a few years back during the "Cloud First" drive by OMB (b) (6) (IBM) and (b) (6) (then with SAC, today now with BAH) co-led the development of recommended templates for cloud migration.

The objective of this initiative back then was to assist agencies move to the cloud more efficiently and easily.

A very large federal inter-agency working group was involved with this effort and agreed to my suggestion to leverage the Alliant Industry Partners through the Alliant SG for support in developing some cloud acquisition templates.

This might be a starting point for consideration and would need to be updated with the latest acquisition approaches and policy. The final templates and guidance were published on GSA's website at the following link:

[www.gsa.gov/cloudsoos](http://www.gsa.gov/cloudsoos)

*When*

Wed Jan 17, 2018 1pm – 2pm Eastern Time

*Where*

<https://meet.gsa.gov/gwacsm18/> ([map](#))

*Calendar*

crystal.philcox@gsa.gov

*Who*

OMDOX	casey.kelley@gsa.gov - organizer
OMDOX	jewell.anderson@gsa.gov
OMDOX	V - creator
OMDOX	(b) (6)@us.ibm.com
OMDOX	e(b) (6)@saic.com
OMDOX	omar.saeb@gsa.gov
OMDOX	David Peters - QTCBA
OMDOX	(b) (6)@asrcfederal.com
OMDOX	melissa.stoner@hpe.com
OMDOX	paul.martin@gsa.gov
OMDOX	keith.nakasone@gsa.gov
OMDOX	jason.schmitt@gsa.gov
OMDOX	john.cavadias@gsa.gov
OMDOX	tiffany.worthington@gsa.gov
OMDOX	jennifer.jeans@gsa.gov
OMDOX	(b) (6)@caci.com
OMDOX	(b) (6)@gdit.com
OMDOX	paul.bowen@gsa.gov
OMDOX	(b) (6)@unisys.com
OMDOX	(b) (6)@ngc.com
OMDOX	(b) (6)@bah.com
OMDOX	william.zielinski@gsa.gov
OMDOX	erville.koehler@gsa.gov
OMDOX	chris.hamm@gsa.gov
OMDOX	kay.ely@gsa.gov
OMDOX	(b) (6)@smartronix.com
OMDOX	(b) (6)@leidos.com
OMDOX	crystal.philcox@gsa.gov
OMDOX	randall.burleson@gsa.gov

*Attachments*

[GSA Alliant GWAC FY18 Cloud Computing Initiative - 01-02-2018.docx](#)

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account [crystal.philcox@gsa.gov](mailto:crystal.philcox@gsa.gov) because you are subscribed for update invitations on calendar [crystal.philcox@gsa.gov](mailto:crystal.philcox@gsa.gov).

To stop receiving these emails, please log in to <https://www.google.com/calendar> and change your notification settings for this calendar.

Forwarding this invitation could allow any recipient to modify your RSVP response. [Learn More](#).



Learn how Oracle customers  
are taking back their IT and  
saving millions

You're  
Invited



Washington

## Learn how thousands of Oracle Shops are saving millions by switching to IBM Db2

Join IBM for an exclusive event to hear Mr. Craig Guarente, CEO and Founder of Palisade Compliance and a 15 year former VP of Oracle's Contracts and Compliance group, discuss how his firm has helped over 300 Oracle customers break-free from overly restrictive software support agreements.

**Thursday, June 28th, 2018**

**Time\*** 9:00am–1:00pm

**Location** Center for Cognitive Government  
"The Forum" conference room  
600 14th Street NW,  
Washington, DC 20005

*\*Breakfast and lunch provided*

### Agenda Highlights

- + Discuss how customers can take back control of their IT and avoid Oracle's vendor lock-in, complex contracts and confusing policies
- + Learn how to turn a \$1M annual spend with Oracle into a \$5M savings with IBM Db2, and see what customers are doing worldwide
- + Learn how to consolidate Oracle cores by up to 20:1 with IBM's LinuxONE
- + Learn about GSA's government wide enterprise agreement for database solutions

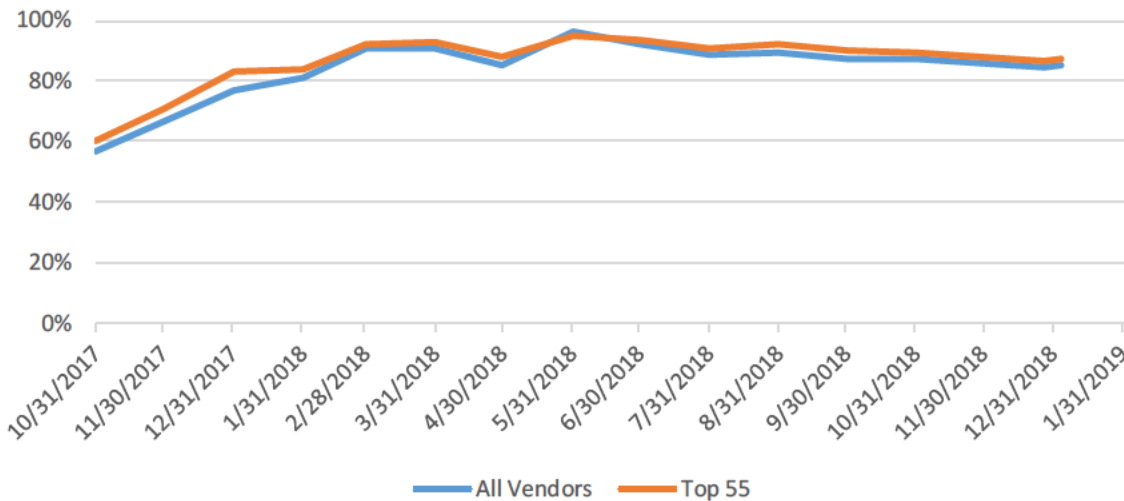
*Reserve your space at this exclusive event now.*

**RSVP Now**

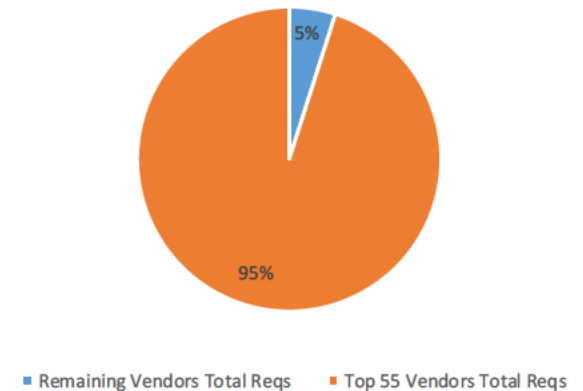


# Vendor Compliance - % Shipping Records Received (2.1.19)

% of Vendor Compliance - Shipping Records Received



Top 55 Vendors Account for 95% of the Total Requisitions



- Note that Top 55 has been redefined (see summary statistics). Ten vendors dropped out and ten new vendors were added
- “New” Top 55 vendors account for 95% of the requisitions for December 2018
- % shipped overall for requisitions with RDDs in the 30 days from 12/4/18 – 1/3/198 as of 2/1/19 is 85%
- % shipped for the Top 55 for requisitions with RDDs in the 30 days from 12/4/18 – 1/3/198 as of 2/1/19 is 87%



# Overall Results by Region (Top 55)



Region	10.23 – 11.22 thru 12.21	Issues Resolved in December (Note: Technical fixes normally start showing in stats 2-3 weeks after resolution.)
Central	99%	No issues to report
7 – FW	88%	Overseas Trading – Working with the vendor on the open orders. Morning Start – Improved by more than 20%
2 – NY	89%	No issues to report
6 – KC	83%	MSC & Wright Tool improving. Fiskar- Vendor to train internal resource to manage VP activity
3 – Phil	65%	Lighthouse for the Blind – GSA to send vendor open order list.

- 855 is Acknowledgement transaction from vendor
- 856 is Shipment record from vendor
- 810 is electronic invoice received from vendor



# Vendor Statistics WE 2.1.19

## Top 55 – Regions Central, 2, and 3



	Lead Region	EFV Indicator	Sum of PO Lines Sent	Sum of Fully Cancelled	Sum of Vendor Ack	Sum of Shipped	Sum of Shipments with Tracking Number	Sum of Shipments with Carrier Name	Sum of Cust Receipt Ack	% of PO Lines with Shipments (12.4 to 1.3 thru 2.1)	% of PO Lines with Shipments (11.27 to 12.27 thru 1.25)
OFFICE DEPOT INC.	Central										
ARIZONA INDUSTRIES FOR THE BLIND	Central										
J & L AMERICA, INC.	Central										
BLIND INDUSTRIES AND SERVICES OF MARYLAND	Central										
OSC SOLUTIONS, INC.	Central										
L C INDUSTRIES INC.	2										
NATIONAL INDUSTRIES FOR THE BLIND	2										
FEDERAL PRISON INDUSTRIES INC	2										
DOCUMENT IMAGING DIMENSIONS INC.	2										
PACIFIC INK, INC.	2										
ACCESS PRODUCTS, INC	2										
JL DARLING, LLC	2										
MONO MACHINES LLC	2										
CONNECTICUT CONTAINER CORP.	2										
COMPLETE PACKAGING & SHIPPING SUPPLIES INC	2										
MBA OFFICE SUPPLY INC.	2										
SUPPLIES NOW, INC.	2										
CAPRICE ELECTRONICS, INC.	2										
TAPESOUTH INC	2										
WEBER COMPUTER SUPPLY COMPANY	2										
LIGHTHOUSE FOR THE BLIND, INCORPORATED, T	3										
SOLVIX SOLUTIONS LLC	3										
METRO OFFICE SOLUTIONS, INC.	3										
EASTERN CAROLINA VOCATIONAL CENTER, INC.	3										
MIDWEST ENTERPRISES FOR BLIND INC	3										
TRINITY FURNITURE INC	3										

(b) (4)



# Vendor Statistics WE 2.1.19

## Top 55 – Regions 6 and 7



	Lead Region	EFV Indicator	Sum of PO Lines Sent	Sum of Fully Cancelled	Sum of Vendor Ack	Sum of Shipped	Sum of Shipments with Tracking Number	Sum of Shipments with Carrier Name	Sum of Cust Receipt Ack	% of PO Lines with Shipments (12.4 to 1.3 thru 2.1)	% of PO Lines with Shipments (11.27 to 12.27 thru 1.25)
MSC INDUSTRIAL DIRECT CO., INC.	6	(b) (4)									
WRIGHT TOOL COMPANY	6										
KIPPER TOOL COMPANY	6										
IDSC HOLDINGS LLC	6										
GIGA, INC.	6										
W. W. GRAINGER, INC.	6										
E & R INDUSTRIAL SALES, INC.	6										
KAUFMAN COMPANY, INC.	6										
SUPPLYCORE INC.	6										
AMERICAN KAL ENTERPRISES, INC.	6										
TIMBER EDGE MACHINE INC	6										
FORREST TOOL COMPANY, INC.	6										
NOBLE SALES CO., INC.	7										
WECSYS LLC	7										
RITE-KEM, INC.	7										
CAPP, INC.	7										
PREMIER & COMPANIES, INC.	7										
ATLANTIC DIVING SUPPLY, INC.	7										
MASTER LOCK COMPANY LLC	7										
F & M MICRO PRODUCTS, INC.	7										
OVERSEAS TRADING INC	7										
PUEBLO HOTEL SUPPLY CO.	7										
BARNES SUPPLY COMPANY, INC.	7										
TRANSPARENT OFFICE PRODUCTS, LLC	7										
PRO BUY SOLUTIONS, LLC	7										
MINTON SUPPLY COMPANY	7										
STEINER INDUSTRIAL INC	7										
TRAFFIC AND PARKING CONTROL CO., INC.	7										
GP INTERPRISES INC.	7										